

GO TO Lawyers

Business 2022



FRANK A. SEGALL

PARTNER, BURNS & LEVINSON
BOSTON

For more than 35 years, Frank A. Segall's business savvy, thoughtfulness and legal expertise have made him a key player in building Burns & Levinson's impressive business practice.

Along the way, Segall has negotiated numerous and highly sophisticated transactions on his clients' behalf, secured billions of dollars of financing, brokered strategic partnerships, and expanded revenues for his clients.

Segall's practice focuses on the needs of growing companies, encompassing mergers and acquisitions, sales, syndications, loans, restructuring and equity investments.

He also serves as outside general counsel to businesses throughout the world, sharing his expertise and knowledge of commercial lending and structured finance with a broad base of companies, in industries such as manufacturing, industrials, technology, transportation, retail and services industries.

In 2021, Segall and his corporate department of 40 attorneys closed more than 50 M&A deals, including the sale of his client, Coleman Powersports – an Arizona company that produces entry-level power-sports equipment sold at Big Box retailers – in a re-capitalization with Kinderhook Industries, a private investment firm with more than \$3 billion under its management.

He has also become a sought-after source of counsel to investors, lenders and cultivation and dispensary operators in the rapidly growing cannabis industry, handling capital raises and mergers and acquisitions, and providing general business advice.

Segall is currently representing leading California cannabis retailer UL Holdings (Urbn Leaf) in its sale to Harborside, Inc. The deal, which is expected to close in early 2022, will create the largest and most developed vertically integrated cannabis platform in California. **MLW**

ACHIEVEMENTS AND PROFESSIONAL ACTIVITIES

Chair, Business Law Group, Burns & Levinson; chair, Finance Group, Burns & Levinson; chair, Cannabis Business & Law Advisory Group, Burns & Levinson